

Select Wealth Management

Selected Conservative Portfolio Fact Sheet

Portfolio description

- Not a single discrete fund, but a Portfolio that provides solutions for investors seeking a diversified investment to grow their investment capital over the medium term (more than five years) with minimum volatility
- Regularly monitored** by JMIS, the investment consultant to Select Wealth Management ('Select'), **reviewed every calendar quarter** and changes made as fund manager performance and/or investment conditions change
- Automatically re-balanced back to original weightings if the Portfolio deviates beyond certain limits from the original mix.

Minimum investment

- Initial investment: \$10,000
- Additional investment: \$2,000
- Regular investment: \$500 p.m. or \$250 p.m. with minimum \$10,000 investment.

Fees (charged as a % of investment)

- Contribution fee: up to 5%
- Adviser service fee: up to 1% p.a.
- Select fee: \$0 to \$250,000 = 0.60% p.a.
 - \$250,000 to \$500,000 = 0.50% p.a.
 - \$500,000 to \$1,000,000 = 0.40% p.a.
 - \$1,000,000 and over = 0.30% p.a.
- Fund manager fees: Fees have been negotiated at lower than retail levels for most funds. These fees are charged as a wholesale fee or a rebate is paid by the fund manager and credited to the investor's cash holding account.

How to invest

Talk to your Adviser about the suitability of Select and to obtain the Investor Information booklet and relevant investment statements.

Projected performance

The after tax, after management fee expected annual return distribution over the long term below, is based on data since 1993.

A 33% tax rate is assumed and the effect of the tax rules on the various asset types is calculated. Management fees are assumed at the index fund level. The Select Service and the Adviser Service Fees are not included.

Conservative

Mean Annual Return	4.0%
Volatility (Standard Deviation)	3.3%
Probability of Loss in any one year	11.0%
Years where negative return expected*	9.0 years
Expected 10 year return	48.2%
Expected 20 year return	119.5%

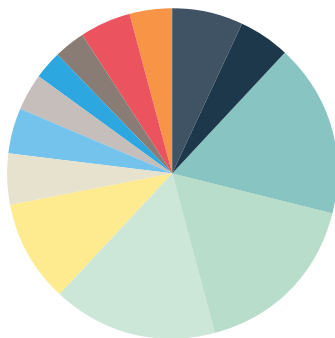
*The conservative asset allocation expects to have a negative return every 9.0 years.

Portfolio mix

The investment options and the weightings are monitored by JMIS and can change at any time. For the current Portfolio refer to selectwealth.co.nz/selected-investment-portfolios

- See description of individual securities at selectwealth.co.nz/custom-built-portfolios
- Performance published monthly on the Select website at selectwealth.co.nz/investment-performance

Selected Conservative Portfolio as at June 2016



Name of individual asset	Proportion of portfolio %	Country of individual asset	Asset type
AMP Capital NZ Cash Fund	7.0	NZ	Cash and cash equivalents
Aegis Cash Account	5.0	NZ	Cash and cash equivalents
Harbour NZ Core Fixed Interest Fund	17.0	NZ	NZ fixed interest
Nikko AM NZ Bond Fund	17.0	NZ	NZ fixed interest
AMP Capital NZ Fixed Interest Fund	16.0	NZ	NZ fixed interest
AMP Capital Hedged Global Fixed Interest Fund	10.0	NZ	International fixed interest
OneAnswer Property Securities Fund	5.0	NZ	Listed property
Salt Long Short Fund	4.5	NZ	Other
Devon Alpha Fund	3.5	NZ	Other
Magellan Infrastructure Fund	3.0	AU	Other
Harbour Australasian Equity Income Fund	3.0	NZ	Australasian equities
Bankers Investment Trust	5.0	UK	International equities
Magellan Global Fund	4.0	AU	International equities

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